

#### **INVEST CLARINGTON**

Tuesday, May 30, 2017

Sponsored by:

durham WORKforce authority

Working together to maximize opportunity.

#### Who is the Clarington Board of Trade? (CBOT)



**Developing Business in Clarington** 

#### **Board of Trade**

Connecting, Supporting and Growing Clarington's Business Community

#### Office of Economic Development

Attracting Business Investment to and Supporting Existing Business in Clarington

# **Our Dual Role**

#### **Board of Trade**

#### Connect and Support Businesses in Clarington

- Provide programming and education opportunities.
- Understand and share the voice of businesses in Clarington.
- Build member-to-member community.
- Celebrate business successes and milestones.

#### Provide Input to Policy-Makers

- Advocate for favourable business conditions at a policy level.
- Contribute to sector round table discussions.

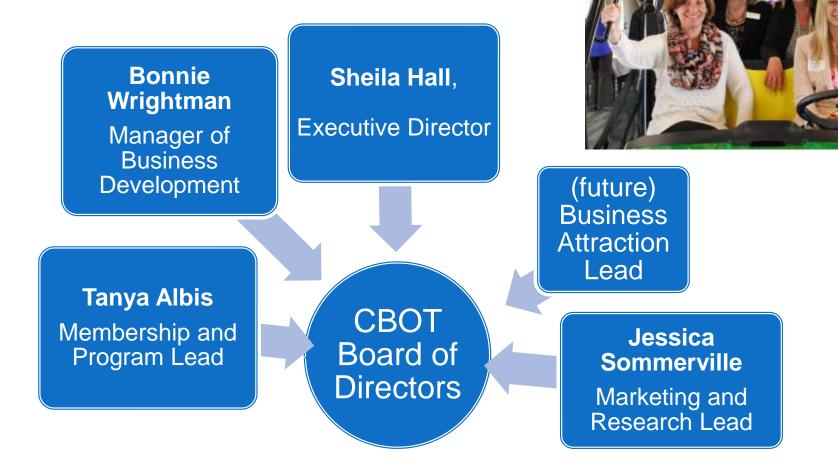
#### Office of Economic Development

#### Business Attraction and Business Retention

- · Facilitate Partnerships & support goals
- Provide resources and tools for investment.
- Advocate and support/facilitate commercial/industrial development.
- Organize industry tours and events.
- Promote Clarington as location to invest

#### **Our Business is to Support Business – Period!**

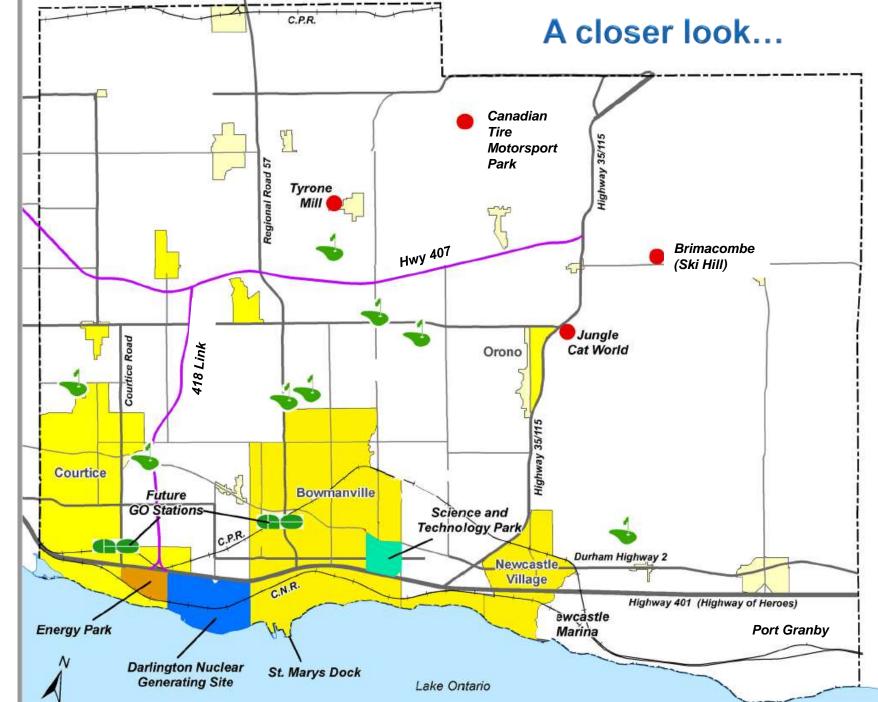
# Our Team...



#### Where and Who is Clarington?

Courtice - Bowmanville - Newcastle - Orono





OSHAWA

PORT HOPE

# **Population Growth at a Glance**

					Table
Clarington Population by Community					
	Bowmanville	Courtice	Newcastle	Rural	Total
2006	31,600	23,200	8,900	17,200	80,900
2011	36,100	24,900	8,300	18,400	87,700
2016	40,500	28,100	9,800	18,700	97,100
2021	47,100	31,300	12,200	19,100	109,800
2026	55,100	33,900	15,300	19,600	123,900
2031	64,200	36,600	19,300	20,300	140,400
Growth	32,600	13,400	10,400	3,100	59,400
2006-31	103%	58%	117%	18%	74%

Source: Statistics Canada Census of Canada and Hemson Consulting Ltd.

Municipal data: projecting 27% growth from 2016-2026 = 27,000 more people.



Clarington is home to over 400 100 300 WORKING FARMS MANUFACTURERS

> PROFESSIONAL AND PERSONAL SERVICES

Established in 1902 BOWMANVILLE FOUNDRY IS THE OLDEST MANUFACTURER IN CLARINGTON.

> **40 MILLION** GLASSES OF APPLE JUICE IS SERVED UP TO CANADIANS EACH YEAR BY ALGOMA ORCHARDS

20% OF PROSTATE BIOPSIES WITHIN ONTARIO ARE HANDLED BY DYNACARE

23 FAMILY PHYSICIANS HAVE BEEN RECRUITED BY THE CLARINGTON PHYSICIAN RECRUITMENT COMMITTEE SINCE 2005.

THIS IS 40% OF CLARINGTON'S TOTAL COMPLEMENT OF DOCTORS. 20% OF ONTARIO'S ELECTRICITY IS PROVIDED BY ONTARIO POWER GENERATION'S DARLINGTON NUCLEAR GENERATION PLANT.

> THIS IS ENOUGH ENERGY TO SERVE A CITY OF TWO MILLION PEOPLE.

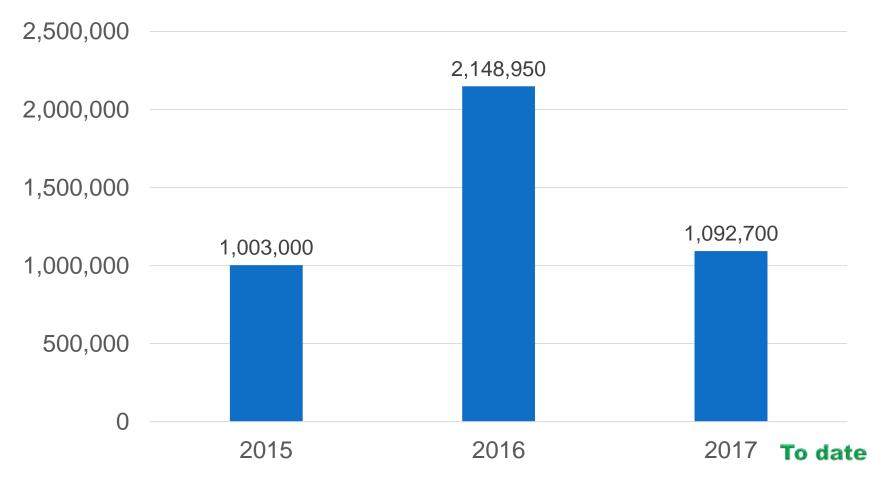
48% OF MAIN STREET BUSINESSES IN CLARINGTON HAVE UNDER 4 EMPLOYEES

**3** OF THE TOP**100** LARGEST INFRASTRUCTURE PROJECTS IN CANADA ARE LOCATED IN CLARINGTON: DARLINGTON NUCLEAR REFURBISHMENT; 407 EXTENSION; PORT GRANBY PROJECT - CREATING THOUSANDS OF JOBS FOR YEARS TO COME.



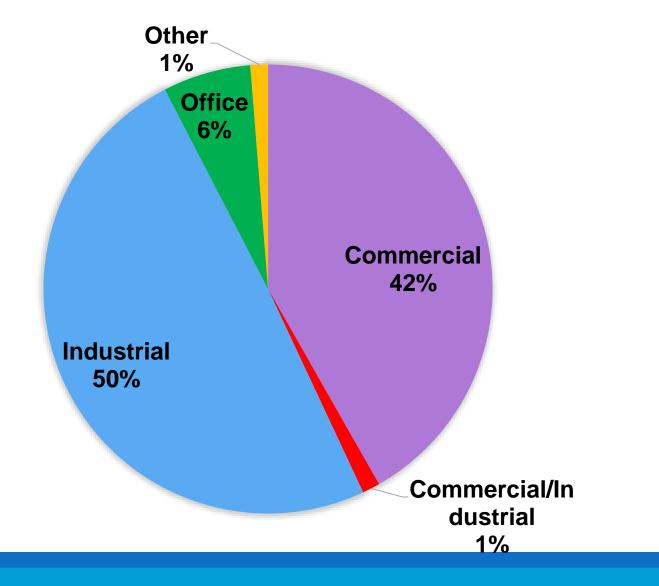


#### **Inquiries to Locate Business**



Since January 2016 we have received inquiries for over 3 Million square feet - ranging from office space to food processing, to distribution centre space.

## **Business Inquiry Types - 2016**

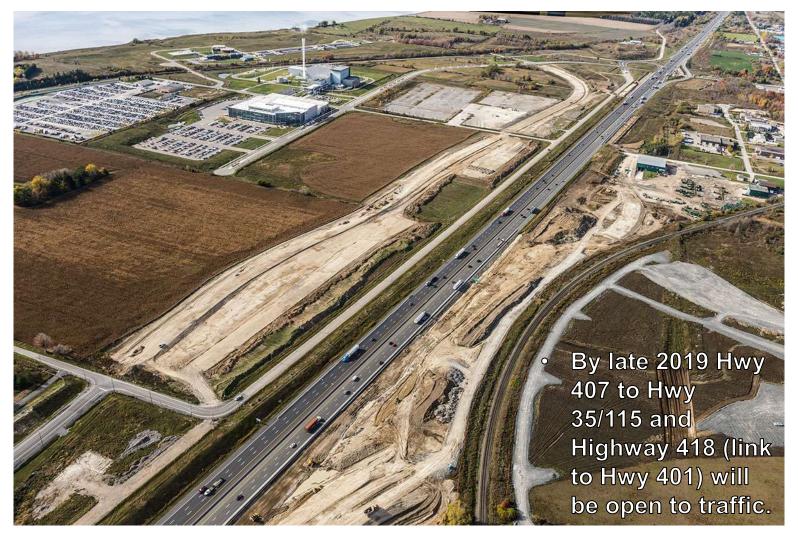


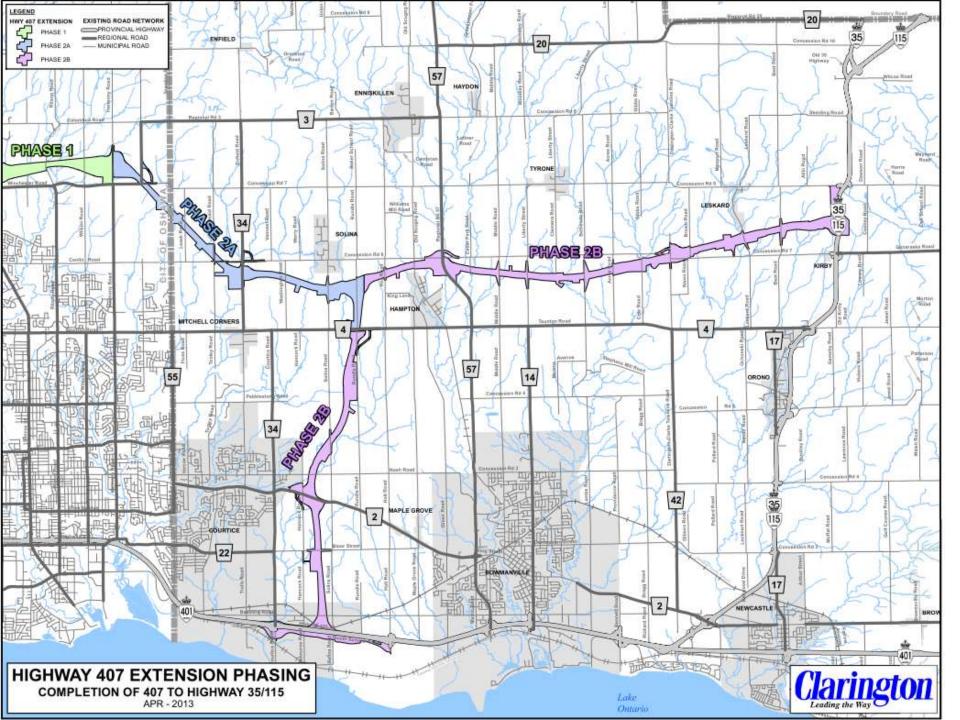
# **Infrastructure Projects**

Three of Canada's Top 100 largest infrastructure projects are in Clarington

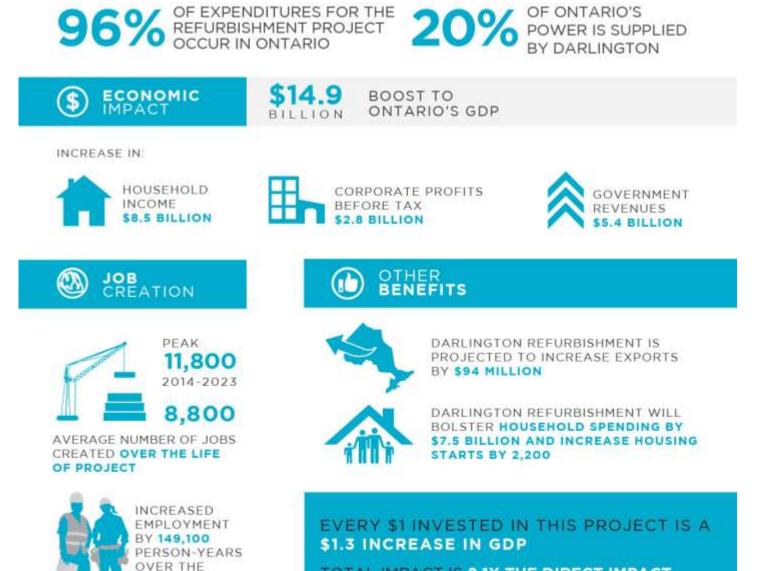


#### 407 East Extension to Hwy 35/115





## **Darlington Refurbishment**



LIFE OF THE PROJECT TOTAL IMPACT IS 2.1X THE DIRECT IMPACT

# **Port Granby Project**



- Environmental remediation Federal project
- The site is being prepared for the relocation of the low level radio active waste to an engineered above-ground mound.
- Complete in 5 years or less



# **GO Train Extension to Clarington**





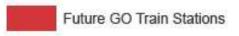






Future Stations: Courtice Rd and Baseline Rd in Courtice

Martin Rd and Highway 2 in Bowmanville



### **Growth Around the GO Train**



Courtice GO: Surrounding the station, there is potential for over 2.7 million square feet of office space and over 2 million square feet of industrial

**Bowmanville GO:** Surrounding the station, there is potential for 3,300 residential units, over 150,000 sqaure feet of office and 121,000 square feet of commercial and retail.



# Share your thoughts

#### **Sneak Peek - Under Construction**



### **Clarington Developments**

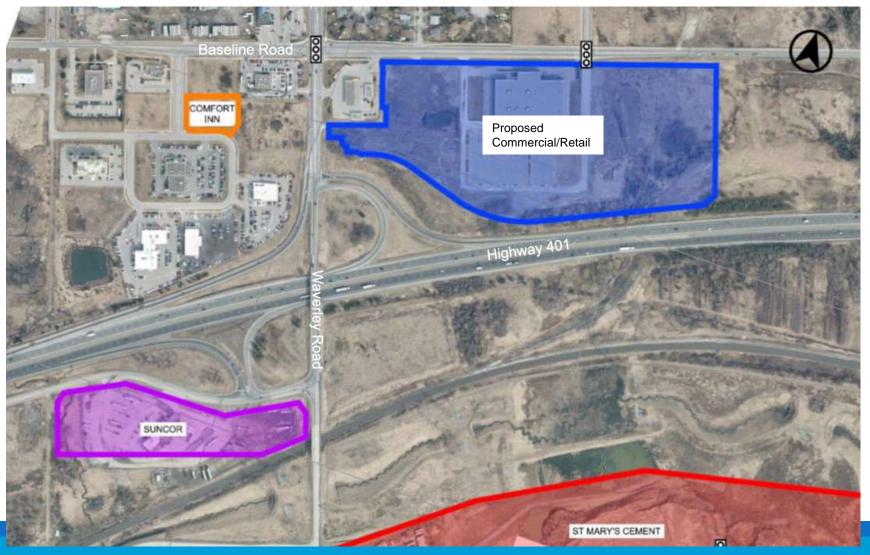


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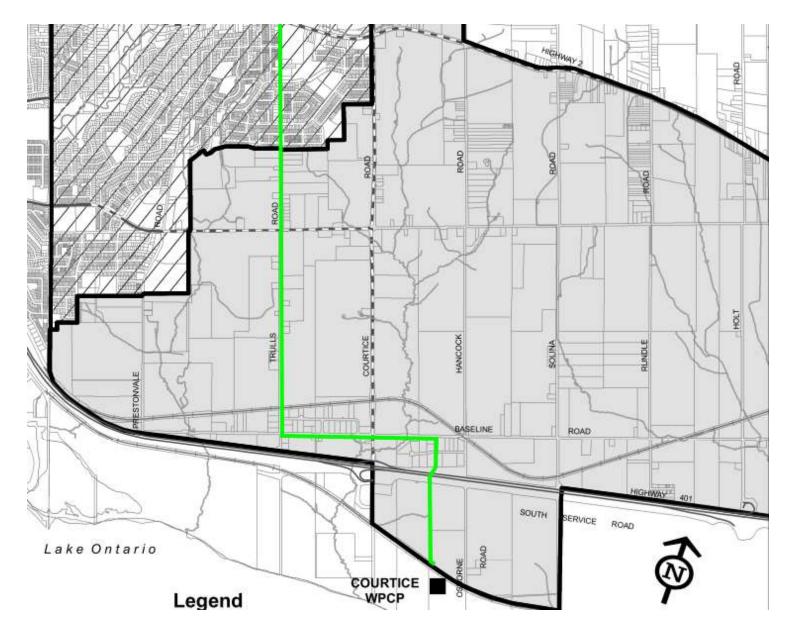




#### Investing in Growth Waverley Rd/401 Interchange



## **Investing in Growth - Servicing**



### **Investing in Growth - Servicing**

fully serviced Industrial land Average \$160,000/acre Along Hwy 401

# Partnerships with Commercial Real Estate and Investment Community

- ✓Understand needs Commercial Realtors and their clients
- ✓Educate on investment opportunities and vacancies within Clarington
- ✓ CBOT is a resource ie. Building reports, Demographic info, Pre-consultations
- ✓ Promoting Clarington commercial properties on our website and newsletters
- ✓Connection for development/investment leads
- ✓Custom Investment attraction package
- ✓Arranging site visits
- ✓ Share development/investment information
- ✓ Streamline investment/development process

liaise with local business, investors, Municipality and stakeholders

Participation in Land & Building Inventory Tours



# Getting in the Know...

#### Municipality of Clarington monthly Planning Updates

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- Site Plan Applications & Approvals Commercial
  - Residential
  - Industrial
- Public Meetings
- Community Development Updates

To subscribe to email updating service, email planning@clarington.net

# **Telling Clarington's Story**

Clarington Economic Development eUpdates Released by the Clarington Board of Trade & Office of Economic Development



- Local developments
- Expansions
- Business news
- Events
- Partnerships
- Hot Properties

# Thank you!

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